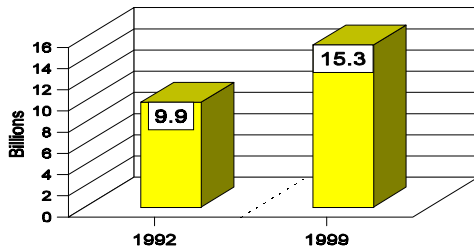
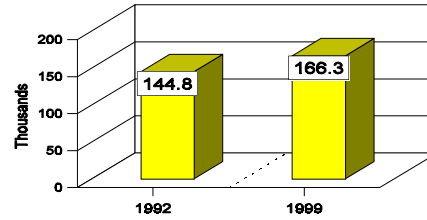


MINNESOTA STATE EXPORTS

**MINNESOTA GOODS EXPORTS
to World**



**MINNESOTA JOBS
Supported by Exports To World**



- # In 1999, Minnesota's goods exports were \$15.3 billion, up 55 percent (\$5.5 billion) from 1992. During 1999, Minnesota was the 13th largest state exporter of goods.
- # In 1999, Minnesota's jobs supported by goods exports were an estimated 15 percent (21,421 jobs) higher than 1992. U.S. jobs supported by goods exports pay 13 to 16 percent higher than the national average wage.
- # In 1991, the latest year available, Minnesota exports accounted for 16.4 percent of its manufacturing output and represented 18.0 percent of its total manufacturing employment.
- # Minnesota's exports of manufactured products were up by 40 percent between 1993 and 1999 (from \$7.8 billion in 1993 to \$10.8 billion in 1999).
- # The five largest manufacturing sectors in terms of Minnesota's exports were: Industrial Machinery and Computers (\$2.7 billion of exports in 1999), Food Products (\$1.7 billion), Electronic and Electric Equipment (\$1.6 billion), Scientific and Measuring Instruments (\$1.5 billion), and Transportation Equipment (\$907 million). These five sectors accounted for 55 percent of the state's total exports in 1999.
- # Among Minnesota fastest growing manufactured exports (in billions) were:

Sector	1993	1999	Change %
Electronic and Electric Equipment	\$0.9	\$1.6	71%
Industrial Machinery and Computers	1.8	2.7	49
Transportation Equipment	615.9	906.8	47
Scientific and Measuring Instruments	1.1	1.5	41

- # Minnesota is the country's seventh largest agricultural exporting state, shipping \$2.2 billion in agricultural exports abroad or 4.4% of the U.S. total in FY 1999. The largest export categories, feed grains, and soybeans, accounted for 63 percent of Minnesota's agricultural exports in FY 1999.
- # Total exports from Minnesota to NAFTA countries in 1999 were 88 percent higher than 1993 (pre-NAFTA), rising from \$2.6 billion in 1993 to \$4.9 billion in 1999. During 1999, Canada was Minnesota's largest export market, while Mexico was Minnesota's second largest export market. Exports to Canada in 1999 were 64 percent (\$1.5 billion) higher than 1993, to \$3.8 billion in 1999. Exports to Mexico in 1999 were 306 percent (\$785 million) higher than 1993, to \$1.0 billion in 1999.
- # In 1999, total exports from Minnesota to Japan were 4 percent (\$34.6 million) higher than 1993, to \$917.0 million in 1999. During 1999, Japan was Minnesota's third largest export market.
- # In 1999, total exports from Minnesota to the European Union were 11 percent (\$371 million) higher than 1993, to \$3.9 billion in 1999.
- # In 1999, Minnesota exported \$723.8 million to South/Central America and the Caribbean (excluding Mexico), \$2.5 billion to the Pacific Rim (excluding Japan and China) and \$61 million to SubSaharan Africa.
- # In 1999, Minnesota exported \$338 million to China, its 14th largest export market.